



**LEADING EDGE CHANGE**  
*Professional Programmes for Peak Performance*

## **MOVING INTO MANAGEMENT**

**A Leading Edge Change in-house workshop**

A key challenge for anyone leading or moving up within an organisation is to understand the difference between managing and doing. Good management, at any level, is crucial for organisational success.

A good manager sees more options, believes there is a solution to every problem and is motivated to try more and unusual ways to achieve his desired goals.

Our moving into management workshop gives you and your managers a simple formula for successful management, incorporating practical NLP techniques to help with clarity, focus, motivation, confidence and good relationship building

**With this training your business could benefit from better performing managers and:**

- ◆ More key goals and targets met
- ◆ Smoother running within the organisation
- ◆ Increased motivation in proactive and higher achieving managers
- ◆ Productive relationships within and outside the organisation

**Key features:**

- ◆ Leadership and management
- ◆ The importance of ownership
- ◆ How to be clear on desired outcomes, identifying and dealing with potential blockages
- ◆ How to identify priorities and keep focus on them
- ◆ Identification of important and supportive networks
- ◆ How to build win-win relationships to move towards goals faster
- ◆ Self motivation, inspiring and motivating others
- ◆ How to get into an empowered and productive state
- ◆ Reframing of setbacks to keep you moving forwards

*These focussed development programmes allow us to work closely with your selected employees to deliver more skill enhancements faster.*



**LEADING EDGE CHANGE** is committed to helping business achieve its potential in an ethical and sustainable way.

We all know that business outcomes are a direct result of the activities of the people working on them. To make a real difference people need three things:

1. Motivation
2. To think in ways that allow new distinctions to emerge
3. To be able to build the relationships needed to get the desired results

Combining all the proven benefits of NLP techniques with our extensive business and training experience, our performance training programmes will promote development in all three areas. Furthermore, as learning works best when all senses are engaged, our training challenges participants to engage fully. All workshops and programmes involve practical, interactive experience to make them fun and accelerate easy learning.

Our workshops, development programmes and training courses are available at a timing, length and price to suit your needs. We will run courses and programmes individually or as a package as required.

#### **Other services:**

Our **Personal Executive Coaching** provides confidential one-on-one coaching for directors and senior management, helping them find their own special talents to make the changes that take business forward.

Our **Strategic Coaching** helps a board or management team define their overall business goals and desired outcomes, development the strategy, build and test the business case and business plan and implementation planning and delivery.

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To book this workshop or to find out more about our training, consulting and executive coaching contact Patricia Scott at:

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