



# LEADING EDGE CHANGE

*Professional Programmes for Peak Performance*

## LEADERSHIP AND TEAMWORK

### A Leading Edge Change in-house workshop

We all accept that a good leader can have a startling effect on the success of an organisation. However, the belief that 'leaders are born, not made' creates doubt about whether anything can be done to develop leadership.

We believe that everyone has the capacity to lead, provided that they want to sufficiently and the potential to lead, which can be developed.

Leadership is intangible: people tend to cite good leaders by the results they achieve rather than understanding how they achieved them. This course aims to stimulate thought to help you both to understand:

- ◆ How to use the leadership qualities that you have already
- ◆ How you can develop others that are essential for success.

Teamwork is becoming increasingly important to business success, particularly with the need to integrate the input from technology. The course considers teamwork, both from the point of view of how to foster it as a leader and how to contribute effectively as a team member.

#### Key features:

- ◆ The Credibility Factor: How to develop it
- ◆ Leadership Styles
- ◆ Leadership Skills
- ◆ Theories of Motivation
- ◆ Theories into Practice: The MOMOT Grid
- ◆ How Teams are Developed
- ◆ Team Roles
- ◆ Increasing Team Effectiveness

*These focussed development programmes allow us to work closely with your selected employees to deliver more skill enhancements faster.*



**LEADING EDGE CHANGE** is committed to helping business achieve its potential in an ethical and sustainable way.

We all know that business outcomes are a direct result of the activities of the people working on them. To make a real difference people need three things:

1. Motivation
2. To think in ways that allow new distinctions to emerge
3. To be able to build the relationships needed to get the desired results

Combining all the proven benefits of NLP techniques with our extensive business and training experience, our performance training programmes will promote development in all three areas. Furthermore, as learning works best when all senses are engaged, our training challenges participants to engage fully. All workshops and programmes involve practical, interactive experience to make them fun and accelerate easy learning.

Our workshops, development programmes and training courses are available at a timing, length and price to suit your needs. We will run courses and programmes individually or as a package as required.

#### **Other services:**

Our **Personal Executive Coaching** provides confidential one-on-one coaching for directors and senior management, helping them find their own special talents to make the changes that take business forward.

Our **Strategic Coaching** helps a board or management team define their overall business goals and desired outcomes, development the strategy, build and test the business case and business plan and implementation planning and delivery.

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To book this workshop or to find out more about our training, consulting and executive coaching contact Patricia Scott at:

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