



LEADING EDGE CHANGE

Professional Programmes for Peak Performance

CONFIDENCE & COMMUNICATION

A Leading Edge Change in-house workshop

Henry Ford said “Whether you believe you can or believe you can’t you’re probably right”, and so was he! The confidence of individuals and teams will be one of the main factors in deciding the challenges they meet and their level of achievement. A confident management team and workforce can generate business success under circumstances where others fall by the wayside.

Also, business success is achieved through communication with others, from formal presentations to one-to-one discussions. Here, confidence and clarity leads to improved understanding and co-operation.

Our in-house group confidence and communication programme teaches participants to access reserves of confidence simply. Combined with time tested presentation techniques this enhances the results of any communication.

With this training your business could achieve more through:

- ◆ Motivated, confident staff ready to face and overcome challenges
- ◆ Improved presentation of your organisation, it’s vision and needs
- ◆ Better relationships within and outside the organisation

Key features:

- ◆ Understanding confidence
- ◆ Taming inner self-doubt
- ◆ Creating self-confidence in any situation
- ◆ Self confidence as a habit
- ◆ Setting outcomes, and knowing how to go after them
- ◆ Effective one-one-one and small group communication skills
- ◆ Presentation and communication skills when addressing a larger group

These focussed development programmes allow us to work closely with your selected employees to deliver more skill enhancements faster.



LEADING EDGE CHANGE is committed to helping business achieve its potential in an ethical and sustainable way.

We all know that business outcomes are a direct result of the activities of the people working on them. To make a real difference people need three things:

1. Motivation
2. To think in ways that allow new distinctions to emerge
3. To be able to build the relationships needed to get the desired results

Combining all the proven benefits of NLP techniques with our extensive business and training experience, our performance training programmes will promote development in all three areas. Furthermore, as learning works best when all senses are engaged, our training challenges participants to engage fully. All workshops and programmes involve practical, interactive experience to make them fun and accelerate easy learning.

Our **workshops, development programmes and training courses** are available at a timing, length and price to suit your needs. We will run courses and programmes individually or as a package as required.

Other services:

Our **Personal Executive Coaching** provides confidential one-on-one coaching for directors and senior management, helping them find their own special talents to make the changes that take business forward.

Our **Strategic Coaching** helps a board or management team define their overall business goals and desired outcomes, development the strategy, build and test the business case and business plan and implementation planning and delivery.

To book this workshop or to find out more about our training, consulting and executive coaching contact Patricia Scott at:

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